

ROBERT DIRITA: ENERGY EXEMPLAR RECENT ACKNOWLEDGEMENT 11-27-2024

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Sent: Wednesday, November 27, 2024 11:21 AM

To: Kallee Johnson <kallee.johnson@energyexemplar.com>; Fred Tsai <fred.tsai@energyexemplar.com>; Lynnette Hughes <lynnette.hughes@energyexemplar.com>; Robert DiRita <robert.dirita@energyexemplar.com>

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Subject: RE: USEA Deal CSM Assignment

Kallee, Fred, Lynette & Rob,

Thanks for including me on this. Depending on which consultant wins the work out of the 4 bidding for it will depend on which CSM will take ownership of this. If with Grant Thronton (Greece) or Go2Power (Serbia) it will sit with Charlie Manners, if with Baringa (GA) will be Magda and if with Gas Strategies (UK) with Sandy Bains. No matter who does win it, this will be overseen by Paolo Farina so that the project goes smoothly.

Also, I think there is a bigger play here with USEA/USAID and how we develop work with them as they cover a huge area of projects over a very large geographical region and would be good to try and develop more from this account. **Rob has done an amazing job and I think can develop even more out of this account not only for US but EMEA & APAC.**

Great that we can work across the water together to win and deliver this project which I feel could also benefit both geo's in the coming years. We really need to do a big marketing piece on this once it is won, as due to the project size, where it sits along the Russian borders, and it is all about Gas for the future of these 7/8 countries means it would have great coverage for EE.

Thanks again and keen to collaboratively work on this project.

Regards



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